## Johnson County Community College Committee of the Whole August 29, 2022 8:30 am Zoom Webinar

8:30	Recruitment Efforts at JCCC Report – Pete Belk, Director, Admissions and Recruitment
9:00	Resolution to Levy Property Tax Rate Exceeding Revenue Neutral Rate - Rachel Lierz, Associate Vice President, Financial Services/CFO  Recommendation
	2022-2023 Legal Budget Adoption - Rachel Lierz, Associate Vice President, Financial Services/CFO
	> Recommendation
9:30	JCCC Ethics Report Line – Lauri Bledsoe, HR Investigator
9:45	Review monthly purchasing recommendations – Janelle Vogler, Associate Vice President, Business Services
	<ul> <li>Recommendation: Prime Vendor for Food and Food Supplies</li> <li>Recommendation: Housekeeping Services</li> <li>Recommendation: Chiller Maintenance Services</li> </ul>
10:00	President's Goals 2022-2023 – Andy Bowne, President

## Informational Items

- ➤ Single Source Purchase Report \$35,000 \$150,000
- ➤ Bid/RFP Summary Report
- > Agreements
  - o Template for CE Services Agreement
  - Veterans Administration
  - o Rural Community College Alliance (RCCA)
  - o Stylus Publishing, LLC



# Recruitment Efforts at JCCC



# Factors influencing college choice decision

- Academic Reputation
- Program of Study
- Job Placement
- Cost of Attendance
- Social Life
- Sports Teams/School Spirit
- Close to Home
- Family/Friend Recommendation

- Affordability
- Major
- Reputation/Academy Quality
- Career Outcomes
- Value/Return on Investment
- Fit/Sense of Community
- Hands-on Learning
- Close to Home
- Flexible Schedule



# Current High School Outreach

- Full Recruitment Team
  - 3 Recruiters
  - Concierge
  - Communication Specialist
  - Coordinator
- Visit Schools Regularly
- Attend College Fairs
- Hosts events on campus
- Host Groups
- Counselor Events
  - Counselor Appreciation Week
  - Host counselors on campus

- Special Programs
  - Bridge to Success Olathe
  - Blue Valley and DeSoto Career Ready
- Special Population Events
  - Home School
  - Hispanic
  - Black, Indigenous, and People of Color (BIPOC)
- Concurrent Enrollment
  - Letters sent each spring regarding continuation of enrollment
  - Segmented postcards and emails encouraging matriculation



# Current High School Outreach

- Still #1 Choice of County Residents
  - 1235 First-time Freshmen (FTF) @ JCCC
    - 35% of all FTF who stay in KS
  - 1055 at KU
  - 734 at K-State
- Geofencing
- Social Media
- Keyword Searches
- Email Campaigns
- Ads on High School Athletic Sites
- Mailings

- CavGuarantee
- Kansas Promise Scholarship
- College Now Funding
- Excel in CTE (Career Technical Education)
- Kansas CTE Scholars



# Adult Student Outreach

- Kansas City Collegiate Admission Professionals (KCCAP) College Fairs
  - Host fairs at area businesses
  - All offer tuition reimbursement
- All active applicants receive at least nine emails and two postcards a year

- Geofencing
- Social Media
- Keyword Searches
- Email Campaigns
- Television Ads
- Billboards
- School District Newsletters
- Print Ads
- Professional Sport Sponsorships



# Adult Student Outreach

- Metro Rate
- Kansas Promise
- Johnson County Adult Education (JCAE) General Educational Development (GED)
  - High School Equivalency
  - Many Matriculate
- JCAE Scholarship
  - \$300 Per Semester
- Focus on Tuition Reimbursement



# Committee of the Whole August 29, 2022

## **REPORT:**

Pursuant to KSA 79-2988, the College is subject to certain notice and public hearing requirements prior to approval by the Board of Trustees to exceed the revenue neutral rate for property tax purposes.

The College has notified the Johnson County Clerk of intent to exceed the revenue neutral rate for the 2022-2023 fiscal year and has published notice of the required public hearing to be held on September 15, 2022 at 5:00 p.m.

At the conclusion of the rate hearing, the college administration recommends that the Board of Trustees adopt the attached resolution to levy a property tax rate exceeding the revenue neutral rate for the 2022-2023 fiscal year.

## **RECOMMENDATION:**

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to adopt a resolution to levy a property tax rate exceeding the revenue neutral rate for the 2022-2023 fiscal year, as found on the following pages.

Rachel Lierz
Associate Vice President, Financial Services
Chief Financial Officer

Michael D. Neal
Executive Vice President
Chief Operating Officer

Andrew W. Bowne
President

# A RESOLUTION OF THE BOARD OF TRUSTEES OF JOHNSON COUNTY COMMUNITY COLLEGE, JOHNSON COUNTY, KANSAS TO LEVY A PROPERTY TAX RATE EXCEEDING THE REVENUE NEUTRAL RATE;

**WHEREAS**, the Revenue Neutral Rate for Johnson County Community College was calculated as 8.264 mills by the Johnson County Clerk; and

**WHEREAS**, the budget proposed by the Board of Trustees of Johnson County Community College will require the levy of a property tax rate exceeding the Revenue Neutral Rate; and

**WHEREAS**, the Board of Trustees held a hearing on September 15, 2022 allowing all interested taxpayers desiring to be heard an opportunity to give oral testimony; and

**WHEREAS**, the Board of Trustees of Johnson County Community College, having heard testimony, still finds it necessary to exceed the Revenue Neutral Rate.

# NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF TRUSTEES OF JOHNSON COUNTY COMMUNITY COLLEGE:

Johnson County Community College shall levy a property tax rate exceeding the Revenue Neutral Rate of 8.264 mills.

This resolution shall take effect and be in force immediately upon its adoption and shall remain in effect until future action is taken by the Board of Trustees.

**ADOPTED** by the Board of Trustees of Johnson County Community College, Johnson County, Kansas this 15<sup>th</sup> day of September, 2022.

		Chair of the Board of Trustees

# Committee of the Whole August 29, 2022

## Fiscal Year 2022-2023 Legal Budget Adoption

The Board of Trustees adopted the FY 2022-2023 Management Budget on May 12, 2022. No changes are proposed for the final FY 2022-2023 Legal Budget.

Key features of the proposed 2022-2023 Budget are as follows:

- Mill levy rate will be reduced by ½ mill, from 9.1 to 8.6 mills per thousand, representing the fourth mill levy rate reduction in the past five years.
- Tuition rates per credit hour will increase for the first time in three years: \$3 for Johnson County residents (\$97), \$4 for other Kansas residents (\$116) and \$5 for out of state and international (\$228) and Metro Rate (\$143) students.
- The budget provides for an average 2.5% salary increase for faculty and staff members, with no change to the total number of budgeted positions.
- The General Fund capital budget includes \$14 million toward completion of the multi-year Science Lab renovation project.

	GENERAL/PT	E ELINIDS		
	GLIVERAL/F1	L PONDS		
	Adopted	Proposed		
	Budget	Budget		
	FY 2022	FY 2023	\$ Change	% Change
Revenue:				
Ad Valorem Property Taxes	\$111,030,287	\$115,309,042	\$4,278,755	4%
Tuition and Fees	27,858,698	26,650,272	(1,208,426)	-4%
State Aid	23,069,378	23,978,269	908,891	4%
Investment Income	500,000	500,000	-	0%
Other Income	2,583,499	2,583,499	-	0%
	165,041,862	169,021,082	3,979,220	2%
Expense:				
Salaries and Benefits	\$124,808,630	\$131,033,857	\$6,225,227	5%
Current Operating & Grants	29,539,330	31,031,287	1,491,957	5%
Capital*	30,303,425	17,696,597	(12,606,828)	-42%
Debt Service	3,686,988	3,685,988	(1,000)	0%
	188,338,373	183,447,729	(4,890,644)	-3%
Contribution to (Use of) Reserves	(\$23,296,511)	(\$14,426,647)	\$8,869,864	

## **RECOMMENDATION:**

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to adopt the FY 2022-2023 legal budget as presented and does hereby certify said budget to the county clerk of Johnson County, Kansas, for collection in the manner prescribed by law.

Rachel Lierz

Associate Vice President, Financial Services Chief Financial Officer

Michael D. Neal Executive Vice President Chief Operating Officer

Andrew W. Bowne President

# Fiscal Year 2022-2023 Legal Budget Adoption

Committee of the Whole August 29, 2022





# FY 22-23 Budget

# **Budget Development Calendar**

OCTOBER 2021	Budget Tasks				
4	Committee of the Whole review of preliminary budget calendar				
21	Board of Trustees review of preliminary budget calendar				
	pour of trustees review of premiminary subject calcillati				
NOVEMBER 2021	Budget Tasks				
2	President's Cabinet discussion of FY23 proposed budget guidelines				
8	Distribute FY 2022-23 budget calendar to Budget Administrators				
8	Budget Administrators receive Excel worksheet(s), <i>Proposed Budget Based on Actuals</i> , including 2 prior years' actual expenditures and current adopted budget to assist in developing a proposed budget and justifications				
8	Strategic Plan sponsors receive template for submission of budget requests tied to Strategic Plan action items				
8	Remodel Requests for renovation/remodeling and equipment installation can be input in Team Dynamix				
8	Replacement Capital Equipment reports are distributed by Business Services				
8	Self-Service Budget Development and the Capital Schedule (Sharepoint) are available for entry				
19	Remodel Requests due in Team Dynamix. Approved requests will be costed out by Campus Services and further prioritized				
29	Committee of the Whole review of proposed budget guidelines				
DECEMBER	Rudget Tacks				
2021	Budget Tasks				
2	Student Senate Leadership Lunch budget discussion				
16	Board of Trustees vote on FY 2022-23 budget guidelines				
17	Budget Administrators receive FY 2022-23 approved budget guidelines				
30	Instructional program reviews and Administrative and Service Area reviews are finalized and submitted into Strategic Planning Online (SPOL) software				
JANUARY 2022	Budget Tasks				
13	Budget Kickoff Meeting with Budget Administrators				
14	Information Technology Planning (ITP) reports are distributed by Information Services				
14	Position Request forms due to Human Resources				
FEBRUARY	Budget Tasks				
2022	Duuget Tasks				
7	Proposed budget spreadsheets due to supervisors for review				
17	Final approved budget requests due in Self-Service Budget Development with justification of all line items				
17	Information Technology Planning (ITP) requests due to Information Services				
1/	morniation recimiology riaming (iii) requests due to imorniation services				

MARCH 2022	Budget Tasks				
1	Budget review and prioritization by President's Cabinet				
TBD	Budget review and prioritization by President's Cabinet				
APRIL 2022	Budget Tasks				
21	Annual Board of Trustees Budget Workshop, 4:00 p.m.				
25	Committee of the Whole review of proposed FY 2022-23 Management Budget				
MAY 2022	Budget Tasks				
12	Board of Trustees vote on FY 2022-23 Management Budget				
JUNE 2022	Budget Tasks				
15	Receive Revenue Neutral Rate (RNR) from County Clerk				
30	Load FY 2022-23 Management Budget into accounting system				
JULY 2022	Budget Tasks				
1	First day of Fiscal Year 2022-2023				
20	Notify County Clerk of intent to exceed RNR (if applicable)				
AUGUST 2022	Budget Tasks				
1	Committee of the Whole review of required budget publications				
18	Board of Trustees vote on required budget publications				
20	Publish notice of intent to exceed RNR and RNR hearing at least 10 days in advance of the RNR hearing (if applicable)				
20	Publish notice of budget hearing at least 10 days in advance of the budget hearing				
29	Committee of the Whole review proposed FY 2022-2023 Legal Budget				
SEPTEMBER 2022	Budget Tasks				
15	Revenue Neutral Rate (RNR) hearing for FY 2022-23 Legal Budget				
15	Annual public hearing for FY 2022-23 Legal Budget				
15	Board of Trustees vote on FY 2022-23 Legal Budget				
OCTOBER 2022	Budget Tasks				
1	File Adopted Legal Budget with state and county offices				



# FY 2022-2023 Legal Budget Adoption – General Fund

## **Revenue Summary:**

- Net growth in property values of 9.25% generates incremental tax revenue
- Proposed tax levy rate of 8.6 mills exceeds the Revenue Neutral Rate (8.3) but is 0.5 mills <u>lower</u> than current rate of 9.1
- The fourth mill levy rate reduction in the past five years saves taxpayers approximately \$6M
- First tuition rate increase in three years increases cost per credit hour by \$3 for Johnson County resident students (\$97)
- New \$200,000 College Now Grant in the General Fund supports access and affordability for Johnson County resident high school students

## **Expense Summary:**

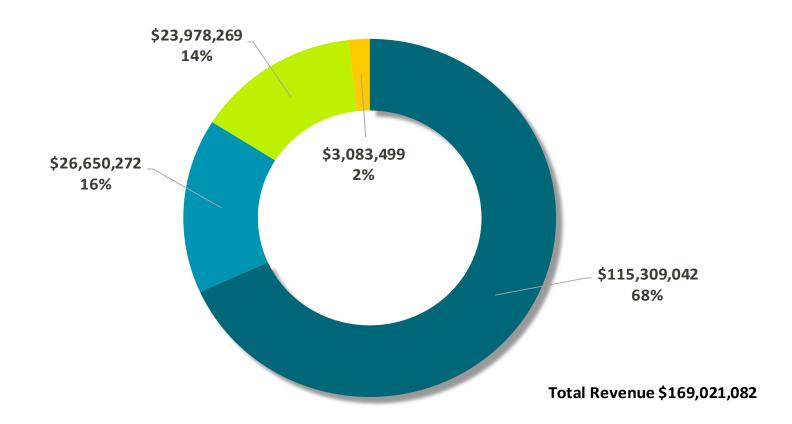
- Provides an average 2.5% compensation increase for faculty and staff
- Makes additional investments in employees by establishing a \$15 minimum wage and funding new career laddering program
- No change in total number of budgeted faculty and staff positions
- Supports over \$800,000 in Strategic Plan initiatives
- Includes known inflationary increases
- Completes the Science Lab renovation project, funded over three fiscal years from reserves with a total project budget of \$44 million



# FY 2022-2023 Legal Budget Adoption – General Fund Revenue

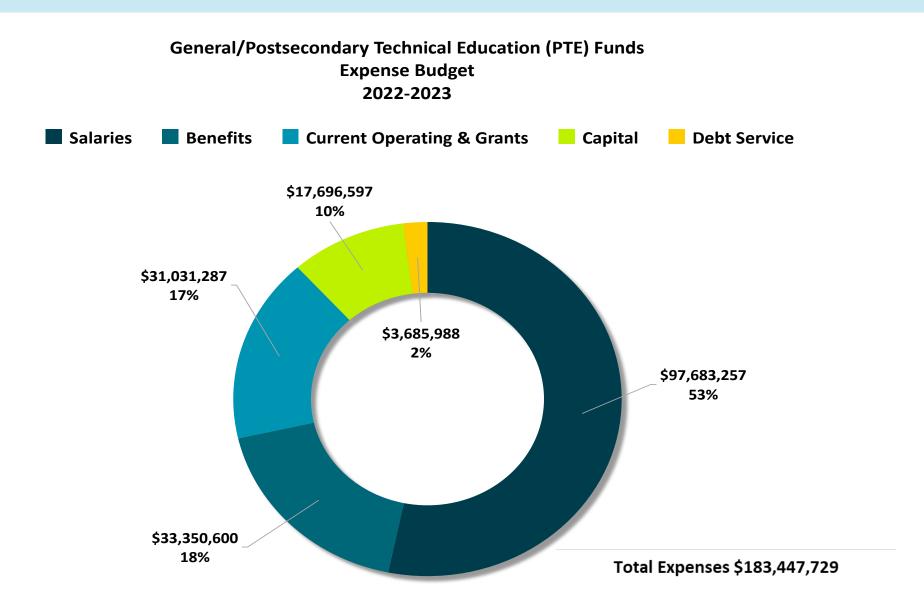








# FY 2022-2023 Legal Budget Adoption – General Fund Expenses





# Budget

# FY 2022-2023 Legal Budget Adoption – General Fund

	Adopted Budget FY 2022	Proposed Budget FY 2023	\$ Change	% Change
Revenue:				
Ad Valorem Property Taxes	\$111,030,287	\$115,309,042	\$4,278,755	4%
Tuition and Fees	27,858,698	26,650,272	(1,208,426)	-4%
State Aid	23,069,378	23,978,269	908,891	4%
Investment Income	500,000	500,000	-	0%
Other Income	2,583,499	2,583,499	-	0%
	165,041,862	169,021,082	3,979,220	2%
Expense:				
Salaries and Benefits	\$124,808,630	\$131,033,857	\$6,225,227	5%
<b>Current Operating &amp; Grants</b>	29,539,330	31,031,287	1,491,957	5%
Capital*	30,303,425	17,696,597	(12,606,828)	-42%
Debt Service	3,686,988	3,685,988	(1,000)	0%
	188,338,373	183,447,729	(4,890,644)	-3%
Contribution to (Use of) Reserves	(\$23,296,511)	(\$14,426,647)	\$8,869,864	

<sup>\*</sup>Includes budgeted use of reserves for Science Lab renovations of \$26M in FY22 and \$14M in FY23





# Audit & Advisory Services

JCCC Ethics Report Line August 1, 2022

Between May 1, 2022, and July 31, 2022, no reports were received via the JCCC Ethics Report Line.

A summary of reports by calendar year and report category is included on the following page.

## JCCC Ethics Report Line - Annual Case Summary by Calendar Year

ISSUE	2016	2017	2018	2019	2020	2021	YTD 2022
Accounting and Auditing Matters							
Data Privacy / Integrity				2			
Disclosure of Confidential Information							
Discrimination or Harassment	16	8	10	7	3	1	
EEOC or ADA Matters	2						
Employee Complaint or Grievance	3	8	5	19	5	1	2
Employee Misconduct	8	6	3	5	4	10	1
Falsification of Contracts, Reports or Records	1						
Fraud	1			1			
General Complaints - Academic		1	1				
HIPAA							
Improper Giving & Receiving of Gifts							
Improper Supplier or Contractor Activity							
Malicious/Inapprop. Use of Tech.					1		
Misuse of Resources							
Other			1		1		
Other - Accounting & Financial			3				
Other - Data Security and Information			2				
Technology							
Other – Athletics Compliance				1			
Other - Health, Risk & Safety Matters	1			1		1	
Other - Human Resources	8	4	1	1	5	3	
Public Safety							
Sabotage or Vandalism							
Scholarship/Financial Aid Misconduct	1						
Sexual Harassment	2	3					
Sexual Misconduct	2				1		
Substance Abuse			1				
Theft / Embezzlement							
Unsafe Working Conditions					1	1	
Unusual	2			1			
Violence or Threat	2						
Waste, Abuse or Misuse of Institution Resources	1						
Whistleblower Retaliation							
Total	50	30	27	38	21	17	3

# RENEWALS SUMMARY: \$150,000+ SEPTEMBER 2022 COMMITTEE OF THE WHOLE (AUGUST 29)

JCCC Contract	Vendors	Renewal	Description of Services
Total Contract Period	Original Bid Amounts	Option Amount	Original BoT Approval
Fund Source / Renewal Option	First Year / Multi-Year (if applicable)		
Annual Contract for Prime Vendor	1. Sysco Food Services of Kansas City, Inc.: 3.75%	\$300,000.00	Prime vendor for food and food supplies
for Food and Food Supplies	2. Ben E. Keith Oklahoma: 7.5%		for Dining Services and HCDC.
(JCCC-1389)	3. Martin Brothers Distributing Co., Inc.: 6 - 9%		
	4. Reinhart Foodservices: 2% (specific product list prices		*Agreement being extended for one
Original Term: Base Year, 4 Renewal	not as competitive as recommended vendor)		additional year due to continued labor
Option Years	5. U.S. Foods, Inc.: 3.9 - 11.4%		shortages and supply chain issues in the
10/24/2016 - 10/23/2021			food supply industry.
Fund Source: 1302, Auxiliary			September 2016
Enterprise			
Renewal Option: <b>6</b> of 4 (see	*Above percentages based on markup over cost		
description of services)*			

## COMMITTEE OF THE WHOLE RECOMMENDATION

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to approve a one-year contract extension to Sysco Food Services of Kansas City, for annual prime vendor food and food supplies, for the estimated amount of \$300,000 through October 23, 2023.

Annual Contract for Housekeeping	1.	ABM Onsite Services: \$720,318.12	\$762,000.00	Annual contract for the College's
Services (JCCC-1387)	2.	Executive Management Services, Inc.: \$835,752.41	Estimated	Housekeeping services.
	3.	FBG Service Corporation: \$714,302.05		
Original Term: Base Year, 4	4.	Majestic Franchising: \$826,542.65		*Agreement being extended for one
Renewal Option Years	5.	Marcis & Associates, Inc.: \$728,872.05		additional year. The last six years of the
10/1/2016 - 9/30/2021				agreement was evaluated. With the
				results, time will be dedicated to determine
Fund Source: 0201, General				the optimum balance between facilities
Renewal Option: <b>6</b> of 4 (see				that are maintained by JCCC and those that
description of services)*				are serviced by a third-party provider.
				September 2016

## COMMITTEE OF THE WHOLE RECOMMENDATION

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to approve an additional one-year contract extension to ABM Onsite Services, for annual housekeeping services, for the estimated amount of \$762,000 through September 30, 2023.

## AWARD OF BIDS/RFPs - <u>MULTI-YEAR</u> PURCHASE: \$150,000+ SEPTEMBER 2022 COMMITTEE OF THE WHOLE (*AUGUST 29*)

Bid Title Total Contract Period Fund Source / Firms Notified	Vendors Original Bid Amounts First Year / Multi-Year Total (if applicable)	Current Year Amount  Multi-year Amount	Justification
23-004 ANNUAL CONTRACT FOR	1. Fagan Company: \$37,497 / \$165,147.45	\$37,497.00	Low bid
CHILLER MAINTENANCE SERVICES	<ol> <li>Helm Group: \$37,200 / \$173,726.12</li> <li>Trane: \$39,567 / \$187,479.89</li> </ol>	\$165,147.45	
Base Year, 4 Renewal Option Years: 10/1/2022 - 9/30/2027	<ol> <li>US Engineering Service: \$41,183 / \$193,921.46</li> <li>Lippert Mechanical: \$49,967 / \$242,868.70</li> <li>Stanger Industries: \$59,443 / \$287,635.33</li> </ol>		
Base Year			
Fund Source: 0201, General Firms Notified: 79			

### **PURPOSE & DESCRIPTION**

The purpose of this Request for Bid (RFB) is for annual contracting services with a firm that can provide a complete Chiller Maintenance Service. JCCC has two central chiller plants, the east plant located in the PGGG garage has 2600 tons of capacity, and the west plant located in the CSB building has 3900 tons of capacity. The initial term of the contract will be from October 1, 2022 through September 30, 2023 and is renewable for four additional years, in one-year increments, upon the approval of both parties.

### **EVALUATION COMMITTEE**

- Brett Edwards: HVAC Maintenance Supervisor
- Jeff Allen: Director, Campus Services & Energy Management
- Larry Allen: Senior Buyer, Procurement Services
- Tom Hall: Associate Vice President, Campus Services/Facilities Planning

## **COMMITTEE OF THE WHOLE RECOMMENDATION**

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to approve the low bid from Fagan Company for an annual contract for chiller maintenance services for a base year amount of \$37,497.00 and a total estimated expenditure of \$165,147.45 including the renewal options, through 2027.

# Committee of the Whole August 29, 2022

## President's Goals 2022-2023

The President's Goals for 2022-2023 are as follows:

- Ensure that a Strategic Enrollment Management Plan is developed with implementation for 2023-2024 impact.
- Engage the six public Johnson County superintendents in deepening our partnerships between JCCC and districts/high schools that results in increased access.
- Engage healthcare, education, municipal, and business leaders in understanding their workforce needs and seek to align programs to meet stated needs.
- Maintain focus on our mission and strategic plan by engaging faculty, staff,
   Cabinet, and college departments.

## Johnson County Community College Committee of the Whole August 29, 2022

## Informational Items

- ➤ Single Source Purchase Report \$35,000 \$150,000
- ➤ Bid/RFP Summary Report
- > Agreements
  - o Template for CE Services Agreement
  - o Veterans Administration
  - o Rural Community College Alliance (RCCA)
  - o Stylus Publishing, LLC

# SINGLE SOURCE PURCHASE REPORT: \$35,000 - \$150,000 SEPTEMBER 2022 COMMITTEE OF THE WHOLE (AUGUST 29)

Vendor	Description of Services / Policy 215.04 Exception #	Fund	Department	Amount
Feld Fire	For the purchase of Scott Air Packs. Feld Fire is the only supplier of Scott Air Packs.  #2c. Specific educational objectives	2219, Vocational Improvements Grant	1271, Vocational Improvements	\$ 52,000.00
Act-On Software	For a 1-year subscription renewal for ongoing access to the College's customer database software. Act-On is used to feed various marketing communications campaigns into SugarCRM, the College's CRM - Customer Relationship Management system. Act-On is the only software compatible with SugarCRM.  #2d. Compatibility with existing equipment	0201, General Fund	6401, Enterprise Application Support	\$ 55,517.74
Xerox Corporation	Annual maintenance and services for the following Xerox products for digital production imaging systems: XC10001 Color Press, XEROX CFFCORE, Makeready 6.0, ETP Single User (quantity - 2).  #2d. Compatibility with existing equipment	0201, General Fund	4302, Document Services	\$ 91,500.84
FedEx	For the Bookstore's inbound and outbound freight and shipping services.  CO-OP: State of Kansas #51104  #12. Cooperative purchasing	0201, General Fund	9103, Bookstore	\$ 120,000.00
Kone	For an elevator modernization for the CLB elevator.  CO-OP: Omnia Partners #GENRL_EV2516  #12. Cooperative purchasing	7111, Capital Outlay Fund	7102, Director, Campus Services	\$ 109,856.70
US Foods	FY23 estimated amount for food and ingredients for the WHCA culinary and pastry programs.  CO-OP: Sourcewell #040522-USF  #12. Cooperative purchasing	0201, General Fund 1302, Auxiliary Enterprise Fund	1205, Hospitality Management 9114, Pastry/ Baking Store	\$ 75,000.00

# RENEWALS SUMMARY: \$50,000+ SEPTEMBER 2022 COMMITTEE OF THE WHOLE (AUGUST 29)

JCCC Contract  Total Contract Period  Fund Source / Renewal Option	Vendors Original Bid Amounts First Year / Multi-Year (if applicable)	Renewal Option Amount	Description of Services Original BoT Approval
Annual Contract for Athletic	1. BSN Sports, LLC.: 195%* / \$35,000.00**	\$137,500.00	Annual contract for discounted uniforms,
Apparel, Gear and Equipment	2. M2B Sports, Inc.: 190%* / \$13,000.00**		apparel, gear and equipment for the
(C21-080-00)	3. Medco Supply Company: Nonresponsive		Athletic Department teams and staff. The
	4. ProMaxima Manufacturing, LLC.: Nonresponsive		program provides custom JCCC team
Original Term: Base Year, 4 Renewal			uniforms, apparel, and equipment at a
Option Years	*Total cumulative percentage off retail pricing for		discounted price representing the JCCC
9/15/2021 - 9/14/2026	uniforms, apparel, gear, and equipment		established Nike brand as well as other
			brands.
Fund Source: 0201, General	**Dollar amount reflects total free products to JCCC		
Renewal Option: 1 of 4	across the multi-year duration		September 2021

# Committee of the Whole 8/29/2022

# AFFILIATION, ARTICULATION AND REVERSE TRANSFER, COOPERATIVE AND OTHER AGREEMENTS

## **REPORT:**

The following agreements are intended to establish contractual relationships between JCCC and other organizations, but are not processed by the procurement department and/or do not involve a payment by JCCC. They are categorized below as either Affiliation Agreements, Articulation and Reverse Transfer Agreements, Cooperative Agreements, or Other Agreements.

OTHER AGREEMENTS
(Other contractual relationships that do not involve a payment and/or are not processed by the procurement department)

Organization/ Individual	Program(s)	Credit/CE	New/Renewal and Term	Financial Impact/Additional Information
Template for CE Services Agreement	All CE Programs	CE	Annual Approval	Approval to continue using the template form "JCCC CE Service Agreement' for training services provided by CE to outside employers/clients for FY23.
Veterans Administration	Veteran & Military Student Services	Credit	New	No financial impact. Provides a license for VA counselor space use within the Veteran & Military Student Services office for purposes of VetSuccess program from August 1, 2022 through July 31, 2026.

Rural Community College Alliance (RCCA)	National Higher Education Benchmarking Institute at Johnson County Community	Institutional Effectiveness	New; 2 years with automatic renewal upon written consent of	Partnership agreement between NHEBI and RCCA to provide benchmarking resource to RCCA members; no financial
Stylus Publishing, LLC; Sheri Barrett	Academic Affairs	Credit	New	impact Stylus Publishing, LLC will publish Sheri Barrett's work authored when a bargaining unit member, in which JCCC has a 50% joint ownership interest pursuant to the Faculty Association – JCCC Master Agreement. JCCC's 50% share will be paid directly to the JCCC Foundation for student scholarships.

## **RECOMMENDATION:**

It is the recommendation of the Committee of the Whole that the Board of Trustees accept the recommendation of the college administration to authorize the College to enter into the above agreements, as set forth above.

Elisa Waldman
Vice President Workforce Development
and Continuing Education

L. Michael McCloud
Executive Vice President of Academic
Affairs/CAO

Andrew W. Bowne
President